

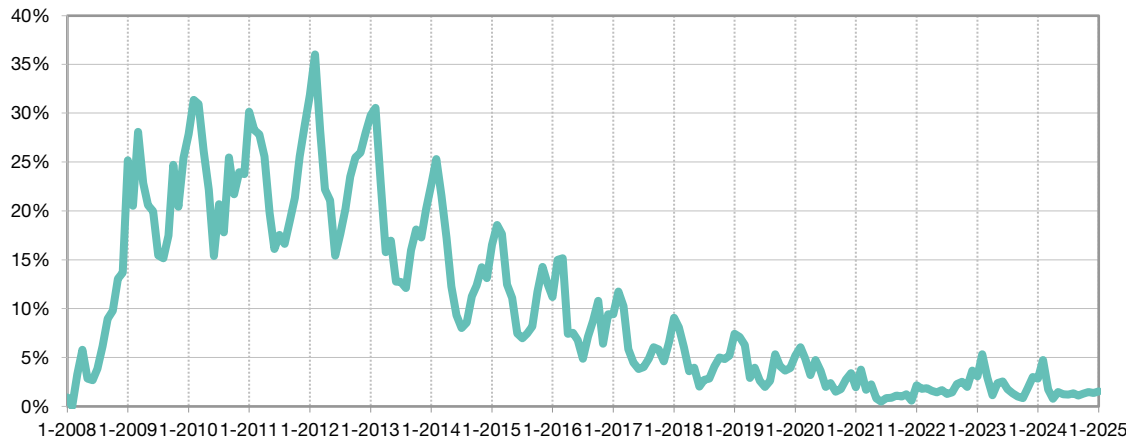
Lender-Mediated Report – January 2025



A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
FOR MEMBERS OF THE NORTH SHORE BARRINGTON ASSOCIATION OF REALTORS®

Lender-mediated properties are those marked in MRED as "Foreclosed," "REO,"
"Pre-Foreclosure" or "Short Sale." Residential activity only.

Share of Closed Sales that were Lender-Mediated: 1.5%



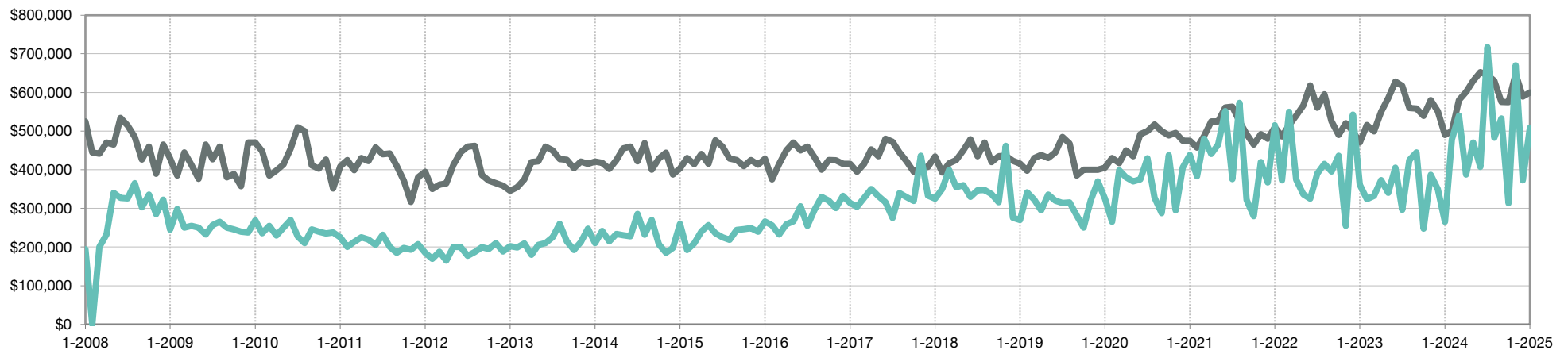
Closed Sales	1-2024	1-2025	+ / -
Traditional	240	323	+34.6%
REO	6	4	-33.3%
Short Sales	1	1	0.0%
Total Market*	247	328	+32.8%

Median Sales Price	1-2024	1-2025	+ / -
Traditional	\$490,000	\$600,000	+22.4%
REO	\$347,550	\$541,700	+55.9%
Short Sales	\$160,000	\$399,000	+149.4%
Total Market*	\$490,000	\$583,000	+19.0%

* Total Market is not a sum of traditional, REO and short sale activity, as some lender-mediated homes can be listed both as REO and short sale.

Median Sales Prices

— Traditional — Lender-Mediated



Lender-Mediated Report – Activity by Area

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Lender-mediated properties are those marked in MRED as "Foreclosed," "REO," "Pre-Foreclosure" or "Short Sale." Residential activity only. | **Total** represents all traditional and lender-mediated activity. **Share** represents the market share of lender-mediated activity for each area. | Inventory counts are based on **one month of activity** for the current month. Closed Sales, Median Sales Price and Average Sales Price figures are based on a rolling 12-month timeframe through the month indicated.

January 2025

	Homes for Sale Current Month			Closed Sales Last 12 Months			Median Sales Price For the 12 Months Ending...						Average Sales Price For the 12 Months Ending...					
	Total	Lender-Mediated	Share	Total	Lender-Mediated	Share	1-2024	1-2025	+ / -	1-2024	1-2025	+ / -	1-2024	1-2025	+ / -	1-2024	1-2025	+ / -
							Lender-Mediated			Traditional Properties			Lender-Mediated			Traditional Properties		
Bannockburn	6	0	0.0%	10	0	0.0%	\$0	\$0	--	\$1,030,500	\$1,182,500	+14.8%	\$0	\$0	--	\$1,250,167	\$1,431,600	+14.5%
Barrington Area	108	1	0.9%	572	11	1.9%	\$520,000	\$478,000	-8.1%	\$610,000	\$640,000	+4.9%	\$503,877	\$553,082	+9.8%	\$730,081	\$760,931	+4.2%
Deerfield	27	2	7.4%	349	6	1.7%	\$405,000	\$543,000	+34.1%	\$560,000	\$625,000	+11.6%	\$452,501	\$523,167	+15.6%	\$653,110	\$702,195	+7.5%
Evanston	56	1	1.8%	819	9	1.1%	\$225,000	\$200,000	-11.1%	\$370,000	\$410,550	+11.0%	\$243,997	\$316,655	+29.8%	\$494,334	\$538,494	+8.9%
Glencoe	11	0	0.0%	128	1	0.8%	\$955,000	\$1,575,000	+64.9%	\$1,321,375	\$1,562,500	+18.2%	\$955,000	\$1,575,000	+64.9%	\$1,564,178	\$1,861,892	+19.0%
Glenview, Golf	53	0	0.0%	660	6	0.9%	\$455,000	\$779,000	+71.2%	\$578,500	\$637,500	+10.2%	\$590,693	\$764,167	+29.4%	\$689,755	\$771,727	+11.9%
Highland Park	50	1	2.0%	456	8	1.8%	\$425,000	\$520,000	+22.4%	\$657,500	\$716,850	+9.0%	\$521,286	\$578,875	+11.0%	\$785,912	\$876,905	+11.6%
Highwood	0	0	--	23	1	4.3%	\$550,000	\$200,000	-63.6%	\$430,000	\$497,500	+15.7%	\$550,000	\$200,000	-63.6%	\$470,180	\$581,882	+23.8%
Inverness	9	0	0.0%	76	1	1.3%	\$295,000	\$1,175,000	+298.3%	\$675,000	\$770,000	+14.1%	\$295,000	\$1,175,000	+298.3%	\$741,955	\$793,452	+6.9%
Kenilworth	9	0	0.0%	40	1	2.5%	\$0	\$2,100,000	--	\$1,527,500	\$1,800,000	+17.8%	\$0	\$2,100,000	--	\$1,806,754	\$2,030,368	+12.4%
Lake Bluff	22	0	0.0%	153	0	0.0%	\$730,000	\$0	-100.0%	\$547,500	\$725,000	+32.4%	\$642,083	\$0	-100.0%	\$619,618	\$910,157	+46.9%
Lake Forest	44	1	2.3%	311	5	1.6%	\$434,000	\$1,040,500	+139.7%	\$960,000	\$1,126,250	+17.3%	\$455,000	\$1,137,100	+149.9%	\$1,159,122	\$1,275,602	+10.0%
Lincolnshire	16	0	0.0%	127	2	1.6%	\$325,000	\$385,000	+18.5%	\$600,000	\$635,000	+5.8%	\$325,000	\$385,000	+18.5%	\$697,660	\$726,339	+4.1%
Lincolnwood	14	0	0.0%	119	1	0.8%	\$885,450	\$332,500	-62.4%	\$522,000	\$492,000	-5.7%	\$885,450	\$332,500	-62.4%	\$578,071	\$582,736	+0.8%
Mettawa	2	0	0.0%	7	0	0.0%	\$380,000	\$0	-100.0%	\$1,053,412	\$945,000	-10.3%	\$380,000	\$0	-100.0%	\$1,100,221	\$1,109,070	+0.8%
Morton Grove	31	0	0.0%	288	5	1.7%	\$265,100	\$350,000	+32.0%	\$385,000	\$410,500	+6.6%	\$295,046	\$354,640	+20.2%	\$394,707	\$420,775	+6.6%
Northbrook	49	0	0.0%	556	9	1.6%	\$413,250	\$399,000	-3.4%	\$549,750	\$620,000	+12.8%	\$464,786	\$488,733	+5.2%	\$626,965	\$720,214	+14.9%
Northfield	12	0	0.0%	103	1	1.0%	\$0	\$425,100	--	\$650,000	\$825,000	+26.9%	\$0	\$425,100	--	\$903,970	\$1,022,336	+13.1%
Prairie View	1	0	0.0%	6	1	16.7%	\$320,000	\$300,330	-6.1%	\$359,000	\$244,000	-32.0%	\$385,000	\$300,330	-22.0%	\$371,000	\$388,400	+4.7%
Riverwoods	3	0	0.0%	38	2	5.3%	\$636,000	\$592,500	-6.8%	\$777,500	\$950,000	+22.2%	\$636,000	\$592,500	-6.8%	\$920,367	\$991,076	+7.7%
Skokie	45	1	2.2%	546	12	2.2%	\$320,000	\$359,450	+12.3%	\$369,500	\$400,000	+8.3%	\$310,265	\$379,358	+22.3%	\$379,262	\$408,084	+7.6%
Wilmette	27	0	0.0%	361	6	1.7%	\$346,500	\$562,500	+62.3%	\$850,000	\$930,000	+9.4%	\$597,580	\$608,333	+1.8%	\$1,017,672	\$1,121,118	+10.2%
Winnetka	15	0	0.0%	205	1	0.5%	\$715,000	\$920,000	+28.7%	\$1,550,000	\$1,645,000	+6.1%	\$715,000	\$920,000	+28.7%	\$1,896,091	\$1,913,470	+0.9%